



# GURU GOBIND SINGH EDUCATIONAL SOCIETY'S TECHNICAL CAMPUS

(A College of Engineering and Management under the aegis of GGES, Bokaro)

Kandra, Chas, Bokaro – 827013, Jharkhand | [www.ggsestc.ac.in](http://www.ggsestc.ac.in)

## Training & Placement Cell

Date: 26.02.2021

### NOTICE

**Attention:** MBA (All Specialization)/2021

**Subject:** Recruitment drive by ICICI Prudential Life Insurance Company

#### **Company Overview:**

ICICI Prudential Life Insurance Company is a joint venture between ICICI Bank and Prudential Plc; a leading international financial services group headquartered in UK. ICICI Bank & Prudential Plc hold 74% and 26% stake in the company respectively. It is the first insurance company to be listed in the stock exchange.

#### **Roles & Responsibilities:**

##### For Designation: FSC

1. Responsible for sales of insurance policies through walk-in leads / leads shared
2. Up-sell / cross-sell of insurance products to the existing customers
3. Generating reference of potential customers
4. Closing the sale & following up on issuance of insurance policy
5. Providing after sale support to the existing / new customers
6. Maintaining relationship with the customers for service related issues & future business

##### For Designation: Unit Manager (UM)

1. Create and develop network of agents
2. Generate leads and sell policies through these agents
3. Generating references of potential customers
4. Closing the sale & following up on the issuance of insurance policies
5. Providing after sale support to the customers
6. Maintaining relationship with the customers for service related issues & future business

**CTC:** Annual AGP offered is Rs. 2.15 L + Variable pay + Benefits

**Location:** PAN India

**Date of Recruitment Drive:** 04/03/2021 (10:00 AM) on Microsoft Team Platform

#### **Registration Process:**

1. All the interested students must register them self on campus portal by using below link & **note down their generated RH-ID:**

<https://iciciprulife.ripplehire.com/ripplehire/campus>

Choose Campus name: GGSESTC, Bokaro

2. Once the RH-ID is generated, students are required to send their details in the following format to Mr. Mahavir Sir.

RHID	NAME	DATE OF BIRTH	GENDER	MOBILE NO.	E-MAIL ID	HOME STATE	HOME CITY

*P. Mahavir*

*26/02/21*



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3. All the registered students must have their updated resume in .pdf form which also need to be submitted to Mr. Mahavir Sir. (The resume must contain RH-ID)
4. The last date to register in this recruitment drive is 02/03/2021 (10:00 AM).

#### **Selection Process:**

1. Pre Placement talk – 30 min.
2. Doubts/Queries address – 10 min.
3. Group discussion
4. Final interview

#### **Link for Process:**

[https://teams.microsoft.com/join/19%3ameeting\\_M2VhNDg2NGMtYTgzMy00YWUxLWE0ZjAtNDJlMjc1MzIxMWU5%40thread.v2/0?context=%7b%22Tid%22%3a%222383e7bf-817b-46cb-bdea-70aac1f9eed5%22%2c%22Oid%22%3a%22bb067004-19e2-44f2-8348-ea1847d844d1%22%7d](https://teams.microsoft.com/join/19%3ameeting_M2VhNDg2NGMtYTgzMy00YWUxLWE0ZjAtNDJlMjc1MzIxMWU5%40thread.v2/0?context=%7b%22Tid%22%3a%222383e7bf-817b-46cb-bdea-70aac1f9eed5%22%2c%22Oid%22%3a%22bb067004-19e2-44f2-8348-ea1847d844d1%22%7d)

(Dr. Rajeev Kant)  
In-Charge/T&P

#### **For kind information:**

- Director, GGSESTC
- Dean (Academic & Admin.), GGSESTC
- HOD (MBA)
- College Notice Board
- IT (Website)